

Driving Performance

Creating clarity and direction, increasing accountability and results

3gHR's Driving Performance programme is a "must-do" workshop for anyone responsible for managing people and delivering results through others.

This one day programme will help Managers to accomplish more through their direct reports, ensuring there is an urgency in delivering consistently high performance.

We know Performance is not a function of Ability alone, but also a person's Motivation/Mind-set to perform and the perceived Opportunity to deliver.

This workshop will help Managers to successfully leverage these elements, harnessing capability and engagement within their teams.

The workshop is practical and energetic with an emphasis on making learning applicable and relevant back in the workplace.

Participants will develop their own management performance plan including specific actions relating to their team to help manage and drive high performance.

The Learning Outcomes

- Translate organisational goals into a narrative that is inspiring and relevant
- Align team goals to create a sense of ownership and urgency
- Leverage individual motivations
- Agree performance expectations with their team
- Drive performance improvement through impactful feedback
- Manage difficult conversations, learning the characteristics of good feedback, how it can go wrong and how to avoid this
- Understand the nature of engagement and how it is linked to performance

